Innovation, Connection and Acceleration: Careers in GWS
Who Are We and What Do We Do?
The Western Sydney U Student Recruitment Service

• Build on Resume
• Connect
• Opportunities part-time/fulltime
• Accelerate careers

Careers Organisation Chart
How Many Jobs?

- 216 recruitment service opportunities
- Some multiple positions under one job description
- Recent recruitment drive for large finance organisation

Disciplines

<table>
<thead>
<tr>
<th>Discipline</th>
<th>Opportunities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>62</td>
</tr>
<tr>
<td>Marketing</td>
<td>65</td>
</tr>
<tr>
<td>Communication Arts</td>
<td>62</td>
</tr>
<tr>
<td>Economics and Finance</td>
<td>56</td>
</tr>
<tr>
<td>Computing and Mathematics</td>
<td>37</td>
</tr>
<tr>
<td>Law</td>
<td>32</td>
</tr>
<tr>
<td>Natural Sciences</td>
<td>28</td>
</tr>
<tr>
<td>Sydney Graduate School of Management</td>
<td>28</td>
</tr>
<tr>
<td>Social Sciences</td>
<td>23</td>
</tr>
<tr>
<td>Biomedical and Health Sciences</td>
<td>23</td>
</tr>
<tr>
<td>Psychology</td>
<td>20</td>
</tr>
<tr>
<td>Education</td>
<td>19</td>
</tr>
<tr>
<td>Humanities and Languages</td>
<td>18</td>
</tr>
<tr>
<td>Medicine</td>
<td>17</td>
</tr>
<tr>
<td>Nursing</td>
<td>16</td>
</tr>
<tr>
<td>Hospitality</td>
<td>14</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>520</strong></td>
</tr>
</tbody>
</table>
Some Quick Statistics

Why IPs Chose our Students Dec 2016 - Mar 2017

- I am a Western Sydney University alumnus and would like to support students and graduates of this university
- My business is based in Western Sydney and I want to encourage local students/grads to work here
- I am pleased with the level of support provided by the Western Sydney U Student Recruitment Service
- I believe a student/grad from Western Sydney University is most likely to meet the requirements of this role
- This is the most time and cost effective solution to my recruitment needs

Testimonials from Industry Partners

...I’m a big fan of the service and believe that it provides employers with a good option.
I’ll see how [the student] works out and let you know. I think she’ll be great.

Hargreaves Property Group
Testimonials from Industry Partners

Thank you so much for your help through the process. Very successful outcome. I will hopefully be in touch in the future should other opportunities arise.

Gilbarco Australia

Testimonials from Industry Partners

...We contacted several universities in both Melbourne & Sydney and WSU was by far the best in terms of response, you are certainly providing an excellent service for your students as well as for potential employers.

Pelliconi & C. S.P.A.
# Introducing Anthony Laria

Cyient Australia

## Cyient - Who are we?

<table>
<thead>
<tr>
<th>Key Services</th>
<th>Product Engineering</th>
<th>Process Engineering</th>
<th>Networks &amp; Operations Digital</th>
<th>Design Led Manufacturing</th>
<th>Geospatial</th>
</tr>
</thead>
<tbody>
<tr>
<td>industries served</td>
<td>Aerospace &amp; Defense</td>
<td>Communications</td>
<td>Energy</td>
<td>Industrial</td>
<td>Geospatial</td>
</tr>
<tr>
<td>Facts &amp; Figures</td>
<td>$472 M Revenue*</td>
<td>$65 M Operating Profit*</td>
<td>~ 13,800 Employees</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Market Presence</td>
<td>North America</td>
<td>Europe, Middle East, Africa</td>
<td>Asia-Pacific</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Financial year ended 31 March 2016
Cyient - Our Footprint

Operating from **38 LOCATIONS** across **21 COUNTRIES**, Cyient adeptly combines global delivery with close proximity to over **300 CLIENTS**.

PEORIA  LONDON  MYSORE  HYDERABAD  SINGAPORE  SYDNEY

---

Cyient - Together with WSU

- The benefits of Western Sydney U Student Recruitment Service
- Quality of Graduates
- Future Opportunities
- What value have they brought?
Innovation – Application Development

Value Stream Mapping – Process of Elimination

Recovery Flowchart:

- Determine Relocation Facilities
- Run Value Stream Recovery Line System
- Create Project Authority
- Define Switch, MUX, VCTR or OMSRXX
- Remove EDF Switch TRAC
- Remove MUX TRAC
- Remove VCTR TRAC
- Remove OMSRXX TRAC
- Return Line System from Maintenance
The telecommunications sector is a very difficult industry to get exposure in. The WSU program has given its graduates the opportunity to develop in the industry, at a time where more and more organisations are unwilling to train and mentor unexperienced candidates. The WSU program has given us a foothold into the industry, that we can utilize to build a competitive technical skill set that we can use to develop our careers.’

Abraham Salloum & Alfred Macale
CYIENT Graduate Testimonials

‘Having hands on experience with the latest and future technology will definitely put me in a competitive position to take any future opportunity in this industry.’

Sam Jamil

Any Questions?

THANK YOU

Contact Judy Holman: J.Holman@westernsydney.edu.au
Tel: 47 360388 Ext 2388

Acknowledgements: Patricia Parish, Acting Manager, Careers
Western Sydney U Student Recruitment Service Team (Kate, Elien & Raymond)
Staff and Graduates at Cyient