





Advancement and COVID-19 How do we "Advance"?

Presenters: Penny Tribe and Lisa Morisset Chair: Eileen Jensen

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Advancement and COVID-19: How do we "Advance"?



WESTERN OUR NEW NORMAL





Fundraising in COVID-19

76% are worried

29% expect >30% loss of income

75% cut back on mission delivery

1 in 5 corporates cease partnerships



WESTERN OUR NEW NORMAL





Advancement at Western

Preserve our donor base

Protect scholarships and research

Provide for the future









Preserve our donor base





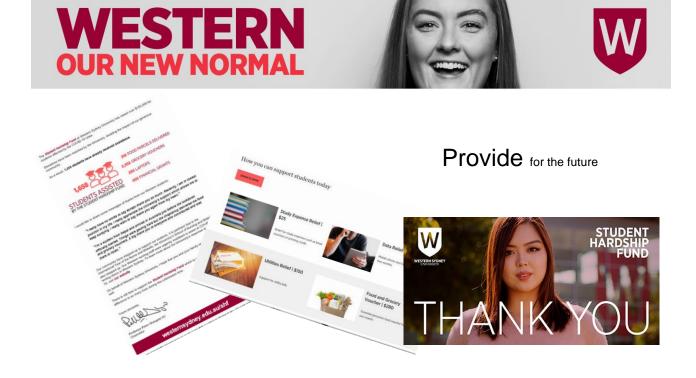




Protect scholarships and research





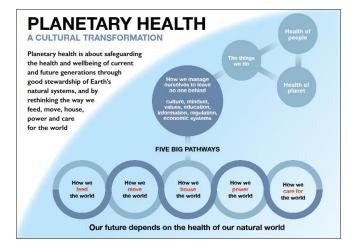








Provide for the future









Thank you!

Questions?